### **WACKER CHEMIE AG**

HRB 159705 CORPORATE



OUTLOOK Stable

Initiation date Rating Date 26/01/2023 17/12/2024

#### **Contacts**

#### Lead analyst

Thomas Dilasser thomas.dilasser@ethifinance.com

#### Secondary analyst

Reda Mouaacha reda.mouaacha@ethifinance.com

### Committee chair

Marc Pierron
marc.pierron@ethifinance.com

### RATING ACTION AND RATIONALE

- EthiFinance Ratings affirms Wacker Chemie's long-term rating at "BBB", maintaining its Stable outlook.
- Our rating affirmation results from the application of the capping mechanism, which continues to constrain the final rating at BBB. This reflects (i) a business risk profile (BRP) of BB+, weighing on the final rating, and (ii) a financial risk profile of AA-, supporting the rating, despite its deterioration in 2023 and 2024. In FY23, sales revenue declined, as expected in our last review, by 22% (o/w volume for -8% and pricing for -12.5%), with a significantly lower adjusted EBITDA margin of 13.3% (vs 23.0% in FY22). Consequently, the EthiFinance Ratings -adjusted net leverage ratio stood at 1.3x at end-2023 (vs 0.3x at end-2022). We expect this ratio to slightly deteriorate to 1.5x at end-2024 and to remain around the same level at 1.4x in 2025 and 2026, on the back of improved EBITDA and FCF generation. The interest coverage has also weakened, declining from 65.9x for 2022 to 21.2x in FY23. It is expected to remain around 22.0x on average during our forecast period. Despite being the largest Polysilicon producer outside of China, Wacker suffered in the past two years from weak demand for its polymer and polysilicon materials due partially to an oversupply from Chinese peers, driving down the price of PV grade polysilicon from c. \$30/kg at end-December 2022 to around \$5/kg at end-October 2024. For the nine months to end-September 2024, the group sales have dropped again by 11.3% yoy, with the reported EBITDA margin declining from 13.9% for 9M23 to 11.0% for 9M24. We expect the margin to be around 12.0% for FY24. This decline is mainly attributed to low volumes in polysilicon, silicon and polymer due to a weak demand in the construction and automotive sectors (used for sealing and insulation purposes).
- However, our rating remains constrained by the company's significant exposure to the construction and
  coatings markets, which are expected to recover slowly, potentially creating downside risks to the company's
  profitability in the short-term. Additionally, with around 65% of Wacker's production volume based in Germany,
  the company faces additional macro headwinds, given the country's recent loss of attractiveness for
  manufacturing operations, as exhibited by the closure of multiple plants. Our rating is also constrained by a
  weak industry risk profile of BB-, which is particularly impacted by negative ESG considerations, combined
  with the inherent volatility in profitability attributed to the cyclicality of key end-markets such as construction
  and automotive
- Under our methodology, the materials & chemicals industry presents a high ESG risk (heatmap score of between 4 and 5) given its impact on the environment, which slightly constrains our industry assessment. As the third largest contributor to industrial CO2 emissions after cement and iron & steel (Source: IEA, 'Net Zero by 2050'), the chemical industry faces the dual imperative of decarbonising its operations and minimising chemical air pollution. In 2023, the company's social pillar score has improved on the back of better social KPIs vs 2022, such as the turnover and accident rates. Conversely, the environment score has deteriorated due to a higher energy and carbon intensity. All in, our assessment of the company's ESG policy is advanced (company ESG score of between 1 and 1.5), which counts positively in our financial assessment, but is insufficient to offset the negative impact from the industry assessment.

### **ISSUER DESCRIPTION**

Wacker Chemie AG is a German multinational chemical company that was founded in 1914 by Dr. Alexandre Wacker. It operates 27 production sites, of which 10 are based in Europe, 8 in the Americas, and 9 in Asia. The group's key production site being the 'Burghausen' plant in Germany with about 10,000 employees (out of 16,378 in total). Wacker Chemie has 4 main business units:

- Polysilicon (25% of FY23 total sales): This business unit produces hyper pure polysilicon, a key material for the semiconductor and solar cell sectors.
- Silicones (43% of FY23 total sales): This business division produces over 2,800 products from two raw
  materials (silicon metal and methanol) for the smart construction, e-mobility and renewable energy sectors.
- Polymers (25% of FY23 total sales): This business unit produces binders and polymeric additives that are used in diverse industrial applications or as basic chemicals mostly used in the construction industry.

## **WACKER CHEMIE AG**

HRB 159705 CORPORATE

• BioSolutions (5% of FY23 total sales): This business unit focuses on customer-specific solutions such as pharmaceutical actives, food additives, and agrochemicals.

In 2023, the group generated €6.4bn of revenues and c. €854m in adjusted EBITDA. Our net adjusted leverage ratio stood at 1.3x at end-2023. Wacker is publicly listed on Germany's MDAX with a free float representing c. 33% of its total shareholding and a current market capitalization of around €3.7bn (as of 10 December 2024).

### LIQUIDITY

Wacker's liquidity profile is 'good' due to its ability to redeem its financial debts for the next two years without relying on external financing, on top of a strong refinancing profile owing to its investment grade credit profile.

### MAIN FINANCIAL FIGURES AND FORECASTS

Main financial figures. millions o	of EUR					
	FY22	FY23	FY24e	FY25e	FY26e	23vs22
Turnover	8 2 0 9	6 402	5 826	6 117	6 423	-22.0%
Adj EBITDA <sup>(1)</sup>	1886	854	695	760	830	-54.7%
Adj EBITDA Margin <sup>(1)</sup>	23.0%	13.3%	11.9%	12.4%	12.9%	-9.6pp
EBIT	1678	405	241	283	329	-75.9%
EBIT Margin	20.4%	6.3%	4.1%	4.6%	5.1%	-14.1pp
EBT	1615	387	219	264	309	-76.0%
Total Assets	9 401	8 854	8 600	8814	9 022	-5.8%
Equity	5 0 3 1	4 580	4 587	4 6 9 8	4 825	-9.0%
Adj Total Financial Debt <sup>(2)</sup>	2 428	2 458	2 277	2 3 3 9	2 377	1.2%
Adj Net Financial Debt <sup>(2)</sup>	656	1 097	1 030	1 080	1 131	67.2%
Equity/Adj TFD (2)	207%	186%	201%	201%	203%	-20.9pp
Adj NFD/ Adj EBITDA <sup>(1) (2)</sup>	0.3x	1.3x	1.5x	1.4x	1.4x	0.9x
Adj Funds From Operations	1569	708	645	692	744	-54.9%
Adj FFO/ Adj NFD (2)	239%	65%	63%	64%	66%	-174.5pp
Adj EBITDA/ Interest <sup>(1)</sup>	65.9x	21.2x	19.6x	22.4x	23.6x	-44.7x

<sup>(1)</sup> Adjusted EBITDA excludes non-recurring income and expenses but includes dividends received from equity method-accounted companies

(2) Adjusted debt includes the provisions for employee benefits

## **WACKER CHEMIE AG**

HRB 159705 CORPORATE

### **RATING SNAPSHOT**

Credit Rating	
Business Risk Profile	BB+
Industry risk assessment	BB-
Industry's ESG	Negative
Competitive Positioning	BBB-
Governance	BBB+
Financial Risk Profile	AA-
Cash flow and leverage	A+
Capitalisation	A
Company's ESG	Positive
Anchor Rating	Cap@BBB
Modifiers	-
Final Rating	BBB

### **RATING SENSITIVITY**

Factors that may (individually or collectively) impact the rating:

Positive factors (↑).

All things being equal, a rating upgrade could be entailed by an improvement in Wacker's business risk profile to BBB-, which would automatically cancel the capping effect according to our methodology. This improvement is likely to be driven by a change in pricing strategy and a recovery in market demand, which would in turn lead to a recovery in revenues and profitability. In fact, in response to the intense competition from the Chinese players, the EU has recently introduced supply chain scrutiny measures to support the local solar manufacturing industry in Europe. As the sole producer of polysilicon in the EU and one of the leading players beyond China with c. 80,000 tonnes of annual production capacity, Wacker could indeed be well-positioned to benefit from such a change in the regulation, as it could increase the strategic positioning and pricing power/valuation of the group's polysilicon/silicon business.

Negative factors (↓).

Due to the capping mechanism, a downgrade to BBB- could be entailed by a significant unforeseen deterioration in Wacker's financial profile. This would indeed derive from continuous price and volume pressures, hampering Wacker's sales and profitability levels and ultimately leading to a significant deviation of Wacker's credit metrics with respect to our forecasts.

### **WACKER CHEMIE AG**

HRB 159705 CORPORATE

### Sources of information

The credit rating issued in this report is unsolicited. The credit rating is based exclusively on public information, being the main sources the following:

- 1. Annual Audit Report.
- 2. Corporate Governance Report.
- 3. Corporate Website.
- 4. Information published in the Official Bulletins.

The information was thoroughly reviewed to ensure that it is valid and consistent, and is considered satisfactory. Nevertheless, EthiFinance Ratings assumes no responsibility for the accuracy of the information and the conclusions drawn from it.

Level of the rated entity participation in the rating process

Unsolicited Credit Rating	
With Rated Entity or Related Third Party Participation	NO
With Access to Internal Documents	NO
With Access to Management	NO

### Additional information

- The rating was carried out in accordance with Regulation (EC) N°1060/2009 of the European Parliament and the Council of 16 September 2009, on credit rating agencies. Principal methodology used in this research are:
  - Corporate Rating Methodology General : <a href="https://www.ethifinance.com/download/corporate-rating-methodology-general/?wpdmdl=35203">https://www.ethifinance.com/download/corporate-rating-methodology-general/?wpdmdl=35203</a>
- The rating scale used in this report is available at <a href="https://www.ethifinance.com/en/ratings/ratingScale">https://www.ethifinance.com/en/ratings/ratingScale</a>.
- EthiFinance Ratings publishes data on the historical default rates of the rating categories, which are located in the central statistics repository CEREP, of the European Securities and Markets Authority (ESMA).
- In accordance with Article 6 (2), in conjunction with Annex I, section B (4) of the Regulation (EC) No 1060/2009
  of the European Parliament and of the Council of 16 September 2009, it is reported that during the last 12
  months EthiFinance Ratings has not provided ancillary services to the rated entity or its related third parties.
- The issued credit rating has been notified to the rated entity, and has not been modified since.

### Conditions of Use for this document and its content:

For all types of Ratings that ETHIFINANCE RATINGS, S.L. (the "AGENCY") issues, the User may not, either by themselves or via third parties, transfer, sublease, sublicense, sell, extract, reuse, or dispose of in any other way the content of this Document to a third party, either for free or for consideration.

For the purpose of these Conditions of Use, any client who might have subscribed for a product and/or a service that allows him to be provided with the content of this Document as well as any privileged person who might access the content of this Document via <a href="https://www.ethifinance.com">www.ethifinance.com</a>, shall be considered as a User.

Nor may they alter, transform or distort the information provided in any way. In addition, the User will also not be permitted to copy and/or duplicate the information, nor create files which contain the information of the Document, either in its entirety or partially. The Document and its source code, regardless of the type, will be considered as the elaboration, creation, or work of the AGENCY and subject to the protection of intellectual property right regulation. For those uses of this Document which are permitted, the User is obliged to not allow the removal of the copyright of the AGENCY, the date of the Document's issuance, the business name as established by the AGENCY, as well as the logo, brands and any other distinctive symbol which is representative of the AGENCY and its rights over the Document. The User agrees to the conditions of Use of this Document and is subject to these provisions since the first time they are provided with this Document no matter how they are provided with the document. The Document and its content may not be used for any illicit purpose or any purpose other than those authorised by the AGENCY. The User will inform the AGENCY about any unauthorised use of the Document and/or its content that may become apparent. The User will be answerable to the AGENCY for itself and its employees and/or any other third party which has been given or has had access to the Document and/or its content in the case of damages which arise from the breach of obligations which the User declared to have read, accepted and understood upon receiving the Document, without prejudice to any other legal actions that the AGENCY may exercise in defence of its lawful rights and interests. The Document is provided on the acceptance that the AGENCY is not responsible for the interpretation that the User may make of the information contained. Credit analyses included in the Document, as well as the ratings and statements, are to be deemed as opinions valid on the date of issuance of the reports and not as statements of fact or recommendations to purchase, hold or sell any securities or to make any investment decision. The credit ratings and

### **WACKER CHEMIE AG**

HRB 159705 CORPORATE

credit rating prospects issued by the AGENCY are consider to be its own opinion, so it is recommended that the User take it as a limited basis for any purpose that it intends to use the information for. The analyses do not address the suitability of any value. The AGENCY does not act as a fiduciary or an investment advisor, so the content of the Document should not be used as a substitute for knowledge, criteria, judgement or experience of the User, its Management, employees, advisors and/or clients in order to make investment decisions. The AGENCY will devote every effort to ensure that the information delivered is both accurate and reliable. Nonetheless, as the information is elaborated based on data supplied by sources which may be beyond the control of the AGENCY, and whose verification and comparison is not always possible, the AGENCY, its subsidiaries, and its directors, shareholders, employees, analysts and agents will not bare any responsibility whatsoever (including, without any limitations, loss of revenue or income and opportunity costs, loss of business or reputational damage or any other costs) for any inaccuracies, mistakes, noncorresponding information, incompleteness or omission of data and information used in the elaboration of the Document or in relation to any use of its content even should it have been warned of potential damages. The AGENCY does not make audits nor assume the obligation of verifying independent sources of information upon which the ratings are elaborated. Information on natural persons that may appear in this document is solely and exclusively relevant to their business or business activities without reference to the sphere of their private life and should thus be considered. We would like to inform that the personal data that may appear in this document is treated in accordance with Regulation (EU) 679/2016, on the protection of natural persons with regard to the processing of personal data and the free movement of such data and other applicable legislation. Those interested parties who wish to exercise the rights that assist them can find more information in the link: https://www.ethifinance.com/in the Privacy Policy page or contact our Data Protection Officer in the mail dpo@ethifinance.com. Therefore the User agrees that information provided by the AGENCY may be another element to consider when making business decisions, but decisions will not be made based solely on it; that being the case the AGENCY will not be held responsible for the lack of suitability. In addition, the use of the information before courts and/or tribunals, public administrations, or any other public body or private third party for any reason shall be solely the User's responsibility and the AGENCY shall not be held responsible for any liabilities on the grounds of inappropriateness of the information's contents. Copyright © 2023 ETHIFINANCE RATINGS, S.L. All Rights Reserved. C/ Benjamín Franklin S/N, Edificio Camt, 1º Izquierda, 18100, Granada, España C/ Velázguez nº18, 3º derecha, 28001 - Madrid